



Personal & Business Development

Services available

The Myers-Briggs Type Indicator® is the world's most trusted personality assessment tool.

Focusing on an individual's preferences in 4 areas, it provides valuable insights on a personal level and aids interaction with others. Powerful and practical, MBTI helps improve communication and provides a framework for building better relationships, achieving excellence, inspiring creativity, innovation and positive individual and collective growth.

Stephen and his wife Rosalyn are certified MBTI practitioners and offer options for either group or individual assessment sessions.

Asking appropriate questions is the key to developing an effective strategy whether it is for a commercial organisation, a charitable organisation or a non-profit such as a social enterprise or church.

And it doesn't matter if it's an existing business, a start-up, or a collaboration/joint venture – everyone needs to start in the same place.

Stephen's analytical approach enables businesses and individuals get to grips with vision and goals together with operational implementation.

With an extensive background in providing Outplacement and Career Development advice, Stephen has assisted literally thousands of individuals achieved their next career move.

The writing of tailored, winning CVs together with Cover Letters for those seeking a new role, Graduates or Internships; coaching for interviews and negotiating remuneration packages can all be accommodated either on a one-to-one basis or in group sessions.

This service can be provided either face-to-face or remotely.



Pricing Indicator

Much depends on the type of service required and method of delivery, so it is difficult to provide an accurate price.

Normally I would suggest that you contact me – see overleaf for mobile and email contact details – and following an initial discussion I will provide you with an estimate of the time involved and pricing structure.

Myers-Briggs Type Indicator®

Normally based on a day rate depending on numbers involved and the type of assessment materials required.

Business Consultancy

Can be provided in a variety of ways including remote or face-to-face. Depending on the type and frequency of involvement this can be as an hourly, weekly, monthly or annual basis.

Career Development Advice

Normally an initial 30-minute meeting or telephone conversation is arranged to discuss specific requirements.

Coaching and personal development advice would be based on an hourly rate to be negotiated depending on time required.

Typically, a template CV provided via electronic methods would cost around £75 and a Cover Letter circa £25. However, much would depend on individual requirements. Where a subsequent meeting is required, an hourly rate would be agreed.

In appropriate circumstances, the cost would include travelling time and mileage costs.

Payment

Payment would be required to be made within 7 days of each chargeable activity via electronic bank transfer.

“Stephen supported my whole area when under notice of redundancy with CV writing, interviews, networking and individual coaching. For me personally, he gave me huge confidence in interviewing and negotiating terms. I can’t thank him enough!”

Stephen's Profile

Stephen has enjoyed an eclectic career as Chartered Surveyor and Chartered Banker with over 30 years in the financial and property sectors and as a Senior Manager in a subsidiary of one of the UK's leading banks.

For the past 16 years he has been involved with numerous individuals and numerous businesses providing the following services:

- An accredited consultant with an international Career & Outplacement organisation, coaching and advising thousands of people in terms of their future work aspirations
- A Certified Practitioner of the Myers-Briggs Type Indicator®
- Founder and chair of a highly successful family-focused festival and a variety of other community-based charitable initiatives
- Provider of marketing services including brochure design, advertorials, press communications, website development

Stephen's principal strength encompasses business strategy and organisational implementation and he particularly enjoys developing teams, coaching and developing individuals to achieve their goals.

Contact Stephen



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"Stephen is totally reliable and trustworthy.

An experienced Chair Person and Achiever, you should have every confidence in him."